# Earnings Update <br> Reviewed Second Quarter \& Half Year Results September 30, 2013 

# The Board of Directors of The Jammu \& Kashmir Bank Ltd. at their meeting held on November 09, 2013 took on record the Reviewed Financial Results for the Second Quarter ended September 30, 2013. 

Performance Highlights for the quarter ended September 30, 2013:

- Net Profit up 12 \% at Rs 3026.6 million for the quarter ended Sep, 2013 as compared to Rs 2695.3 million earned during the quarter ended Sep, 2012.
- EPS for the quarter ended Sep, 2013 at Rs 62.43 up 12 \% from Rs 55.60 earned during the corresponding quarter of previous financial year.
- NIMs (Net Interest Margins) Ratio for the quarter ended Sep, 2013 at 4.33 \% (annualized) vis-à-vis $3.94 \%$ for the corresponding quarter of previous financial year.
- Post tax Return on Assets at 1.86 \% (annualized) for the quarter ended Sep, 2013 compared to $1.79 \%$ for the corresponding period of the previous financial year.
- The Cost of Deposits (Annualized) for the quarter ended Sep, 2013 at 6.59 \% compared to 7.00 \% recorded for the corresponding quarter of last financial year.
- The Yield on Advances (annualized) for the quarter ended Sep, 2013 stood at 12.35 \% as compared to 12.71 \% for the quarter ended Sep, 2012.
- Business per Employee and Net profit per Employee (annualized) were at Rs 109.2 million and Rs 1.29 million respectively for the quarter ended Sep, 2013 compared to Rs 95.4 million and Rs 1.15 million pertaining to the quarter ended Sep, 2012.
- Gross and Net NPA's as percentages to Gross and Net Advances as on Sep, 2013 at $1.69 \%$ and $0.19 \%$ respectively compared to $1.59 \%$ and 0.16 \% a year ago.
- NPA Coverage Ratio as on Sep, 2013 at 92.06 \% well above RBI stipulated norm of $70 \%$.
- Cost to Income Ratio stood at 36.45 \% for the quarter ended Sep, 2013 as compared to 34.32 \% for the quarter ended Sep, 2012.
- Capital Adequacy Ratio (Basel III) stood at 13.18 \% as on Sep, 2013 well above RBI stipulated norm of 9 \%.


# The Board of Directors of The Jammu \& Kashmir Bank Ltd. at their meeting held on November 09, 2013 took on record the Reviewed Financial Results for the Half Year ended September 30, 2013. 

Performance Highlights for the half year ended September 30, 2013:

- Net Profit up 18 \% at Rs 6105.8 million for the half year ended Sep, 2013 as compared to Rs 5156.2 million earned during the half year ended Sep, 2012.
- EPS for the half year ended Sep, 2013 at Rs 125.95 up 18 \% from Rs 106.36 earned during the corresponding half year of previous financial year.
- NIMs (Net Interest Margins) Ratio for the half year ended Sep, 2013 at 4.25 \% (annualized) vis-à-vis 3.88 \% for the corresponding half year of previous financial year.
- Post tax Return on Assets at 1.87 \% (annualized) for the half year ended Sep, 2013 compared to 1.73 \% for the corresponding period of the previous financial year
- Post Tax Return on Average Net-Worth (annualized) for the half year ended Sep, 2013 at 23.62 \% compared to 23.70 \% recorded for the corresponding half year a year ago.
- The Cost of Deposits (Annualized) for the half year ended Sep, 2013 at 6.57 \% compared to 7.02 \% recorded for the corresponding half year of last financial year.
- The Yield on Advances (annualized) for the half year ended Sep, 2013 stood at 12.26 \% as compared to 12.63 \% for the half year ended Sep, 2012.
- Business per Employee and Net profit per Employee (annualized) were at Rs 109.2 million and Rs 1.30 million respectively for the half year ended Sep, 2013 compared to Rs 95.4 million and Rs 1.10 million pertaining to the half year ended Sep, 2012.
- Gross and Net NPA's as percentages to Gross and Net Advances as on Sep, 2013 at $1.69 \%$ and $0.19 \%$ respectively compared to $1.59 \%$ and 0.16 \% a year ago.
- NPA Coverage Ratio as on Sep, 2013 at 92.06 \% well above RBI stipulated norm of $70 \%$.
- Cost to Income Ratio stood at 36.05 \% for the half year ended Sep, 2013 as compared to 34.16 \% for the half year ended Sep, 2012.

Profit \& Loss Account
Amount in Rupees million

| Particulars | $\begin{gathered} \text { Q } 2 \\ \text { '13-14 } \end{gathered}$ | $\begin{gathered} \text { Q } 2 \\ \prime 12-13 \end{gathered}$ | $\%$ <br> Change | $\begin{gathered} \text { Q } 2 \\ \text { '13-14 } \end{gathered}$ | $\begin{gathered} \text { Q } 1 \\ \text { '13-14 } \end{gathered}$ | $\%$ Change | $\begin{gathered} \text { H } 1 \\ \text { '13-14 } \end{gathered}$ | $\begin{gathered} \text { H } 1 \\ \text { '12-13 } \end{gathered}$ | $\%$ <br> Change | Year <br> ended <br> Mar, '13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Earned | 16497.4 | 15005.9 | 9.94\% | 16497.4 | 16242.4 | 1.57\% | 32739.8 | 29767.5 | 9.99\% | 61368.0 |
| Interest Expended | 9679.2 | 9479.2 | 2.11\% | 9679.2 | 9693.5 | -0.15\% | 19372.7 | 18884.6 | 2.58\% | 38207.6 |
| Net Interest Income | 6818.2 | 5526.7 | 23.37\% | 6818.2 | 6548.9 | 4.11\% | 13367.1 | 10882.9 | 22.83\% | 23160.4 |
| Other Income | 994.8 | 909.2 | 9.41\% | 994.8 | 922.3 | 7.86\% | 1917.1 | 1842.9 | 4.03\% | 4837.3 |
| Operating Income | 7813.0 | 6435.9 | 21.40\% | 7813.0 | 7471.2 | 4.57\% | 15284.2 | 12725.8 | 20.10\% | 27997.7 |
| Operating Expenses | 2848.2 | 2209.1 | 28.93\% | 2848.2 | 2661.3 | 7.02\% | 5509.5 | 4347.3 | 26.73\% | 9890.1 |
| Operating Profit | 4964.8 | 4226.8 | 17.46\% | 4964.8 | 4809.9 | 3.22\% | 9774.7 | 8378.5 | 16.66\% | 18107.6 |
| Provisions \& Contingencies | 556.8 | 328.1 | 69.70\% | 556.8 | 362.3 | 53.68\% | 919.1 | 831.8 | 10.50\% | 2841.7 |
| PBT | 4408.0 | 3898.7 | 13.06\% | 4408.0 | 4447.6 | -0.89\% | 8855.6 | 7546.7 | 17.34\% | 15265.9 |
| Tax Provision | 1381.4 | 1203.4 | 14.79\% | 1381.4 | 1368.4 | 0.95\% | 2749.8 | 2390.5 | 15.03\% | 4714.9 |
| Net Profit | 3026.6 | 2695.3 | 12.29\% | 3026.6 | 3079.2 | -1.71\% | 6105.8 | 5156.2 | 18.42\% | 10551.0 |
| Share Capital | 484.9 | 484.9 | 0.00\% | 484.9 | 484.9 | 0.00\% | 484.9 | 484.9 | 0.00\% | 484.9 |
| EPS in Rs. | 62.43 | 55.60 | 12.28\% | 62.43 | 63.52 | -1.72\% | 125.95 | 106.36 | 18.42\% | 217.65 |
| Net Interest Margins | 1.10\% | 0.99\% | - | 1.10\% | 1.05\% | - | 2.14\% | 1.94\% | - | - |
| Net Interest Margins (Ann.) | 4.33\% | 3.94\% | - | 4.33\% | 4.15\% | - | 4.25\% | 3.88\% | - | 3.97\% |

## Balance Sheet

| Particulars | As on Sep 30, 2013 | As on Sep 30, 2012 | \% Change | As on March 31, 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Capital \& Liabilities |  |  |  |  |
| Capital | 484.9 | 484.9 | 0.00\% | 484.9 |
| Reserves \& Surplus * | 54267.9 | 45603.1 | 19.00\% | 48162.0 |
| Deposits | 611711.5 | 549265.0 | 11.37\% | 642206.2 |
| Borrowings | 13459.3 | 9224.4 | 45.91\% | 10750.0 |
| Other Liabilities \& Provisions | 13654.4 | 11759.7 | 16.11\% | 15830.0 |
| Total | 693578.0 | 616337.1 | 12.53\% | 717433.1 |
| Assets |  |  |  |  |
| Cash \& Bank Balance | 24145.4 | 25559.6 | -5.53\% | 26951.5 |
| Balance with Banks and Money at Call \& Short Notice | 18225.9 | 10895.2 | 67.28\% | 27091.8 |
| Investments | 223162.5 | 225213.3 | -0.91\% | 257410.6 |
| Advances | 411208.1 | 342720.9 | 19.98\% | 392004.1 |
| Fixed Assets | 4945.1 | 4283.7 | 15.44\% | 4561.8 |
| Other Assets | 11891.0 | 7664.4 | 55.15\% | 9413.3 |
| Total | 693578.0 | 616337.1 | 12.53\% | 717433.1 |

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## Break-up:

## 1. Interest Earned

Amount in Rupees million

| Particulars | Q 2 <br> '13-14 | Q 2 <br> '12-13 | \% <br> Change | HY 1 FY <br> '13-14 | HY 1 FY <br> '12-13 | \% <br> Change | Year Ended <br> Mar, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On Loans \& Advances | 12439.6 | 10608.7 | $17.26 \%$ | 24283.5 | 20889.9 | $16.25 \%$ | 43175.8 |
| Investments | 3960.9 | 4169.6 | $-5.01 \%$ | 8190.0 | 8387.5 | $-2.35 \%$ | 17225.8 |
| Inter Bank Funds | 96.9 | 227.6 | $-57.43 \%$ | 266.3 | 490.1 | $-45.66 \%$ | 966.4 |
| Total | $\mathbf{1 6 4 9 7 . 4}$ | $\mathbf{1 5 0 0 5 . 9}$ | $9.94 \%$ | $\mathbf{3 2 7 3 9 . 8}$ | $\mathbf{2 9 7 6 7 . 5}$ | $9.99 \%$ | $\mathbf{6 1 3 6 8 . 0}$ |

## 2. Interest Expended

Amount in Rupees million

| Particulars | Q 2 <br> '13-14 | Q 2 <br> '12-13 | \% <br> Change | HY 1 FY <br> '13-14 | HY 1 FY <br> '12-13 | \% <br> Change | Year Ended <br> Mar, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | 9408.5 | 9253.1 | $1.68 \%$ | 18858.0 | 18466.3 | $2.12 \%$ | 37410.4 |
| Borrowings | 135.7 | 91.1 | $48.96 \%$ | 244.7 | 148.3 | $65.00 \%$ | 257.2 |
| Others (Subordinated Debt) | 135.0 | 135.0 | $0.00 \%$ | 270.0 | 270.0 | $0.00 \%$ | 540.0 |
| Total | 9679.2 | $\mathbf{9 4 7 9 . 2}$ | $2.11 \%$ | 19372.7 | $\mathbf{1 8 8 8 4 . 6}$ | $2.58 \%$ | $\mathbf{3 8 2 0 7 . 6}$ |

## 3. Other Income

Amount in Rupees million

| Particulars | Q 2 <br> '13-14 | Q 2 <br> '12-13 | \% <br> Change | HY 1 FY <br> '13-14 | HY 1 FY <br> '12-13 | \% <br> Change | Year Ended <br> Mar, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commission / Exchange | 408.1 | 386.5 | $5.59 \%$ | 817.4 | 822.7 | $-0.64 \%$ | 1695.5 |
| Insurance Commission | 66.4 | 73.9 | $-10.15 \%$ | 148.6 | 148.4 | $0.13 \%$ | 374.1 |
| Treasury / Trading Income | 93.4 | 261.4 | $-64.27 \%$ | 288.0 | 463.2 | $-37.82 \%$ | 1493.1 |
| Miscellaneous Income | 426.9 | 187.4 | $127.80 \%$ | 663.1 | 408.6 | $62.29 \%$ | 1274.6 |
| Total | $\mathbf{9 9 4 . 8}$ | $\mathbf{9 0 9 . 2}$ | $9.41 \%$ | $\mathbf{1 9 1 7 . 1}$ | $\mathbf{1 8 4 2 . 9}$ | $4.03 \%$ | $\mathbf{4 8 3 7 . 3}$ |

## 4. Operating Expenses

Amount in Rupees million

| Particulars | Q 2 <br> '13-14 | Q 2 <br> '12-13 | \% <br> Change | HY 1 FY <br> '13-14 | HY 1 FY <br> '12-13 | \% <br> Change | Year Ended <br> Mar, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payment for Employees | 1767.6 | 1429.9 | $23.62 \%$ | 3524.0 | 2808.8 | $25.46 \%$ | 6522.6 |
| Rent, Taxes and Lightning | 135.1 | 123.6 | $9.30 \%$ | 272.9 | 245.5 | $11.16 \%$ | 503.1 |
| Printing \& Stationery | 21.0 | 25.5 | $-17.65 \%$ | 41.7 | 50.0 | $-16.60 \%$ | 86.2 |
| Advertisement \& Publicity | 21.1 | 13.9 | $51.80 \%$ | 39.0 | 35.6 | $9.55 \%$ | 102.6 |
| Depreciation in Bank's Property | 222.1 | 116.0 | $91.47 \%$ | 329.9 | 215.6 | $53.01 \%$ | 497.3 |
|  <br> Expenses | 2.0 | 1.6 | $25.00 \%$ | 3.6 | 2.6 | $38.46 \%$ | 6.5 |
| Auditors' Fees \& Expenses | 27.9 | 22.6 | $23.45 \%$ | 66.5 | 45.1 | $47.45 \%$ | 93.5 |
| Law Charges | 1.5 | 6.9 | $-78.26 \%$ | 6.0 | 9.2 | $-34.78 \%$ | 20.4 |
| Postage, Telegrams, | 15.2 | 11.7 | $29.91 \%$ | 26.1 | 31.7 | $-17.67 \%$ | 66.8 |
| Telephones etc | 28.5 | 25.6 | $11.33 \%$ | 60.4 | 49.8 | $21.29 \%$ | 116.6 |
| Repairs \& Maintenance | 119.3 | 96.0 | $24.27 \%$ | 238.8 | 192.4 | $24.12 \%$ | 408.6 |
| Insurance | 486.9 | 335.8 | $45.00 \%$ | 900.6 | 661.0 | $36.25 \%$ | 1466.0 |
| Other Expenditure | $\mathbf{2 8 4 8 . 2}$ | $\mathbf{2 2 0 9 . 1}$ | $28.93 \%$ | 5509.5 | $\mathbf{4 3 4 7 . 3}$ | $26.73 \%$ | $\mathbf{9 8 9 0 . 1}$ |
| Total |  |  |  |  |  |  |  |

## Break-up:

5. Provisions \& Contingencies

Amount in Rupees million

| Particulars | Q 2 <br> '13-14 | Q 2 <br> '12-13 | \% <br> Change | HY 1 FY <br> 13-14 | HY 1 FY <br> 12-13 | \% <br> Change | Year Ended <br> Mar, 2013 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Tax | 1381.4 | 1203.4 | $14.79 \%$ | 2749.8 | 2390.5 | $15.03 \%$ | 4714.9 |
| Provision for Bad \& Doubtful <br> Debts | 330.1 | 90.0 | $266.78 \%$ | 455.4 | 350.0 | $30.11 \%$ | 1583.0 |
| Provision for Standard <br> Advances | 85.0 |  |  | 128.0 |  |  | 300.0 |
| Provision for Depreciation on <br> Investments | 63.0 | 5.7 | $1005.3 \%$ | 63.0 | 5.7 | $1005.3 \%$ | 149.2 |
| Provision for Non Performing <br> Investments | 28.3 | 138.3 | $-79.54 \%$ | 153.3 | 138.3 | $10.85 \%$ | 310.5 |
| Provision for Frauds/ <br> Embezzlements | 2.6 | 2.7 | $-3.70 \%$ | 10.9 | 3.9 | $179.49 \%$ | 2.4 |
| Contingencies |  | 50.9 |  |  | 290.0 |  | 356.6 |
| Provision for diminution in fair <br> value of Restructured / <br> Rescheduled advances |  |  |  |  |  |  |  |
| Provision for Contingent <br> Liabilities | 47.8 | 40.5 | $18.02 \%$ | 108.5 | 43.9 | $147.15 \%$ | 128.4 |
| Total | 1938.2 | 1531.5 | $26.56 \%$ | 3668.9 | 3222.3 | $13.86 \%$ | 7556.6 |

## 6. Deposits

Amount in Rupees million

| Particulars | As on Sep <br> $\mathbf{3 0 , 2 0 1 3}$ | As on Sep <br> $\mathbf{3 0 , 2 0 1 2}$ | \% <br> Change | As on Mar <br> $\mathbf{3 1 , 2 0 1 3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Demand Deposits | 51739.4 | 45516.8 | $13.67 \%$ | 64015.0 |
| Saving Deposits | 183781.8 | 164079.9 | $12.01 \%$ | 187895.0 |
| Term Deposits | 376190.3 | 339668.3 | $10.75 \%$ | 390296.2 |
| Total | $\mathbf{6 1 1 7 1 1 . 5}$ | $\mathbf{5 4 9 2 6 5 . 0}$ | $11.37 \%$ | $\mathbf{6 4 2 2 0 6 . 2}$ |

Movement in Gross NPA's
Amount in Rupees million

| Particulars | H 1 ended <br> Sep 30, 2013 | H 1 ended <br> Sep 30, 2012 | FY ended <br> Mar 31, 2013 |
| :--- | :---: | :---: | :---: |
| Balance at the start of the period | 6437.7 | 5166.0 | 5166.0 |
| Additions during the period | 1961.9 | 1841.1 | 4550.0 |
| Reductions <br> Up gradations during the period | 654.1 | 727.0 | 1047.0 |
| Write off | 46.7 | 30.1 | 870.3 |
| Recoveries during the period | 609.5 | 733.6 | 1361.0 |
| Balance at the close of the period | 7089.3 | 5516.4 | 6437.7 |

Movement in Restructured Assets
Amount in Rupees million

| Particulars | H 1 ended <br> Sep 30, 2013 | H 1 ended <br> Sep 30, 2012 | FY ended <br> Mar 31, 2013 |
| :--- | :---: | :---: | :---: |
| Balance at the start of the period | 14904.8 | 13657.5 | 13657.5 |
| Additions during the period | 2866.5 | 2626.9 | 10610.1 |
| Repayments/Reductions/Reclassification during <br> the period | 2816.7 | 1271.5 | 9362.8 |
| Balance at the close of the period |  |  |  |

Incremental Growth in Deposits and Advances Amount in Rupees million

| Particulars |  | As on Sep <br> $\mathbf{3 0 , 2 0 1 3}$ | As on Sep <br> $\mathbf{3 0 , 2 0 1 2}$ | Increment | \% Change |
| :---: | :--- | :---: | :---: | :---: | :---: |
|  | In J\&K State | 406265.1 | 358926.6 | 47338.5 | $13 \%$ |
|  | In Rest of India | 205446.3 | 190338.3 | 15108.0 | $8 \%$ |
| Gross <br> Advances | Whole Bank | 611711.4 | 549264.9 | 62446.5 | $11 \%$ |
| In J\&K State | 179924.0 | 142997.7 | 36926.3 | $26 \%$ |  |

Advances - Sector-wise (Sep 13)

Advances - Sector-wise (Sep 12)

## Bank as Whole

```
\square Agriculture
\square Trade
Personal
\squareSME
\squareCorporate
Others
```


$\square$ Agriculture
$\square$ Trade
$\square$ Personal
$\square$ SME
$\square$ Corporate
$\square$ Others


In Rest of India
$\square$ Agriculture
$■$ Trade
$\square$ Personal
$■$ SME
$■$ Corporate
$■$ Others

$\square$ Agriculture
$■$ Trade
$■$ Personal
$■$ SME
$■$ Corporate
$■$ Others


## Within J\&K State

- Agriculture
$\square$ Trade
- Personal
- SME
- Corporate
- Others
$\square$ Agriculture
$\square$ Trade
$\square$ Personal
$\square$ SME
$\square$ Corporate
$\square$ Others


Categorization of Investments (I)
Amount in Rupees million

| Particulars | As on Sep 30, 2013 | As on Sep 30, 2012 | \% Change | As on Mar 31, 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Held to Maturity (HTM) |  |  |  |  |
| Government \& other approved Securities | 133582.6 | 123372.5 | 8.28\% | 131643.2 |
| Shares |  |  |  | 206.3 |
| Debentures \& Bonds | 1084.8 | 2054.2 | -47.19\% | 1667.9 |
| Subsidiaries \& Joint Ventures | 440.1 | 321.1 | 37.06\% | 321.1 |
| Others | 22288.4 | 22969.2 | -2.96\% | 23411.5 |
| Sub-Total | 157395.9 | 148717.0 | 5.84\% | 157250.0 |
| Percentage of HTM to Total Investments | 70.53\% | 66.03\% |  | 61.09\% |
| Held for Trading (HFT) |  |  |  |  |
| Government \& other approved Securities |  |  |  | 341.5 |
| Shares | 25.6 | 0.6 | 4166.67\% | 4.8 |
| Debentures \& Bonds |  |  |  | 646.4 |
| Subsidiaries \& Joint ventures |  |  |  |  |
| Others |  |  |  |  |
| Sub-Total | 25.6 | 0.6 | 4166.67\% | 992.7 |
| Percentage of HFT to Total Investments | 0.01\% | 0.00\% |  | 0.39\% |
| Available for Sale (AFS) |  |  |  |  |
| Government \& other approved Securities | 15816.8 | 2439.1 | 548.47\% | 8685.9 |
| Shares | 2055.7 | 2515.2 | -18.27\% | 1857.1 |
| Debentures \& Bonds | 19866.0 | 20016.1 | -0.75\% | 21321.1 |
| Subsidiaries \& Joint ventures |  |  |  |  |
| Others | 28002.5 | 51525.3 | -45.65\% | 67303.8 |
| Debt / Money Market related MFs |  |  |  |  |
| Sub Total | 65741.0 | 76495.7 | -14.06\% | 99167.9 |
| Percentage of AFS to Total Investments | 29.46\% | 33.97\% |  | 38.53\% |
| Total Investment | 223162.5 | 225213.3 | -0.91\% | 257410.6 |

## Categorization of Investments (II)

| Particulars | As on Sep <br> 30, 2013 | As on Sep <br> 30, 2012 | \% <br> Change | As on Mar <br> 31, 2013 |
| :--- | :---: | :---: | :---: | :---: |
| SLR Securities | 149399.4 | 125811.6 | $18.75 \%$ | 140670.6 |
| Non SLR Securities | 73763.1 | 99401.7 | $-25.79 \%$ | 116740.0 |
| Total Investment | $\mathbf{2 2 3 1 6 2 . 5}$ | $\mathbf{2 2 5 2 1 3 . 3}$ | $\mathbf{- 0 . 9 1 \%}$ | $\mathbf{2 5 7 4 1 0 . 6}$ |
| SLR Securities as \% age to total Investments | $66.95 \%$ | $55.86 \%$ | - | $54.65 \%$ |
| Non SLR Securities as \% age to total Investments | $33.05 \%$ | $44.14 \%$ | - | $45.35 \%$ |

## Analytical Ratios:

| Particulars | $\begin{aligned} & \text { Q } 2 \text { FY } \\ & \text { '13-14 } \end{aligned}$ | $\begin{aligned} & \text { Q } 2 \text { FY } \\ & \text { '12-13 } \end{aligned}$ | $\begin{aligned} & \text { H } 1 \text { FY } \\ & \text { '13-14 } \end{aligned}$ | $\begin{gathered} \text { H } 1 \text { FY } \\ \text { '12-13 } \end{gathered}$ | Year Ended <br> Mar 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Margins (\%)* $\quad$ Annualized | $\begin{aligned} & 1.10 \\ & 4.33 \end{aligned}$ | $\begin{aligned} & 0.99 \\ & 3.94 \\ & \hline \end{aligned}$ | $\begin{aligned} & 2.14 \\ & 4.25 \end{aligned}$ | $\begin{aligned} & 1.94 \\ & 3.88 \\ & \hline \end{aligned}$ | 3.97 |
| Yield on Advances (\%)* Annualized | $\begin{gathered} 3.09 \\ 12.35 \\ \hline \end{gathered}$ | $\begin{gathered} 3.18 \\ 12.71 \end{gathered}$ | $\begin{gathered} 6.13 \\ 12.26 \end{gathered}$ | $\begin{gathered} 6.32 \\ 12.63 \end{gathered}$ | 12.59 |
| Yield on Investments (\%) * $\quad$ Annualized | $\begin{aligned} & 1.84 \\ & 7.36 \end{aligned}$ | $\begin{aligned} & 1.87 \\ & 7.49 \end{aligned}$ | $\begin{aligned} & 3.68 \\ & 7.36 \end{aligned}$ | $\begin{aligned} & 3.79 \\ & 7.58 \end{aligned}$ | 7.56 |
| Cost of Deposits (\%) * Annualized | $\begin{aligned} & 1.65 \\ & 6.59 \end{aligned}$ | $\begin{aligned} & 1.75 \\ & 7.00 \end{aligned}$ | $\begin{aligned} & 3.28 \\ & 6.57 \end{aligned}$ | $\begin{aligned} & 3.51 \\ & 7.02 \end{aligned}$ | 6.87 |
| Post Tax Return on Assets (\%) <br> Annualized | $\begin{aligned} & 0.46 \\ & 1.86 \end{aligned}$ | $\begin{aligned} & 0.45 \\ & 1.79 \end{aligned}$ | $\begin{aligned} & 0.94 \\ & 1.87 \end{aligned}$ | $\begin{aligned} & 0.87 \\ & 1.73 \end{aligned}$ | 1.70 |
| Post Tax Return on Average Networth (\%)* Annualized | $\begin{gathered} 5.68 \\ 22.74 \end{gathered}$ | $\begin{gathered} 6.02 \\ 24.10 \end{gathered}$ | $\begin{aligned} & 11.81 \\ & 23.62 \\ & \hline \end{aligned}$ | $\begin{aligned} & 11.85 \\ & 23.70 \end{aligned}$ | 23.56 |
| Cost to Income Ratio (\%) | 36.45 | 34.32 | 36.05 | 34.16 | 35.33 |
| Credit / Deposit (CD) Ratio (\%) | 67.22 | 62.40 | 67.22 | 62.40 | 61.09 |
| CASA Ratio (\%) | 38.50 | 38.16 | 38.50 | 38.16 | 39.23 |
| Business per Employee (In Rupees million) | 109.2 | 95.4 | 109.2 | 95.4 | 110.1 |
| Net Profit per Employee (In Rupees million) Annualized | $\begin{aligned} & 0.32 \\ & 1.29 \end{aligned}$ | $\begin{aligned} & 0.29 \\ & 1.15 \end{aligned}$ | $\begin{aligned} & 0.65 \\ & 1.30 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.55 \\ & 1.10 \end{aligned}$ | 1.12 |
| Number of Employees | 9367 | 9346 | 9367 | 9346 | 9400 |
| Business Per Branch (In Rupees million) | 1356.7 | 1413.6 | 1356.7 | 1413.6 | 1501.5 |
| Net Profit per Branch (In Rs mill) Ann. | 16.1 | 17.1 | 16.2 | 16.3 | 15.3 |
| Branches - Excluding Extension Counters, Controlling Offices \& RCC's | 754 | 631 | 754 | 631 | 689 |
| Gross NPAs (In Rupees million) | 7089.3 | 5516.4 | 7089.3 | 5516.4 | 6437.7 |
| Net NPAs (In Rupees million) | 775.8 | 553.4 | 775.8 | 553.4 | 552.7 |
| Gross NPA Ratio (\%) | 1.69 | 1.59 | 1.69 | 1.59 | 1.62 |
| Net NPA Ratio (\%) | 0.19 | 0.16 | 0.19 | 0.16 | 0.14 |
| NPA Coverage Ratio (\%) | 92.06 | 93.30 | 92.06 | 93.30 | 94.01 |
| Capital Adequacy Ratio (\%) Basel II <br> i. Tier I <br> ii. Tier II | $\begin{gathered} 13.54 \\ 11.70 \\ 1.84 \\ \hline \end{gathered}$ | $\begin{gathered} 13.73 \\ 11.59 \\ 2.14 \\ \hline \end{gathered}$ | $\begin{gathered} 13.54 \\ 11.70 \\ 1.84 \\ \hline \end{gathered}$ | $\begin{gathered} 13.73 \\ 11.59 \\ 2.14 \\ \hline \end{gathered}$ | $\begin{gathered} 12.83 \\ 10.86 \\ 1.97 \\ \hline \end{gathered}$ |
| Capital Adequacy Ratio (\%) Basel III <br> i. Tier I <br> ii. Tier II | $\begin{gathered} 13.18 \\ 11.42 \\ 1.76 \\ \hline \end{gathered}$ |  | $\begin{gathered} 13.18 \\ 11.42 \\ 1.76 \\ \hline \end{gathered}$ |  |  |
| Earning per Share (In Rupees) <br> Annualized | $\begin{gathered} 62.43 \\ 249.73 \\ \hline \end{gathered}$ | $\begin{gathered} 55.60 \\ 222.41 \\ \hline \end{gathered}$ | $\begin{array}{r} 125.95 \\ 251.90 \\ \hline \end{array}$ | $\begin{aligned} & 106.36 \\ & 212.72 \\ & \hline \end{aligned}$ | 217.65 |
| Net Asset Value (In Rupees) | 1129.44 | 950.71 | 1129.44 | 950.71 | 1003.49 |
| Adjusted Book Value (In Rupees) | 1113.44 | 939.29 | 1113.44 | 939.29 | 992.09 |
| Dividend Payout Ratio (\%) | - | - | - | - | 22.97 |
| Dividend Yield (\%) | - | - | - | - | 3.75 |

[^1]Shareholding Pattern (as on November 01, 2013):

| S No. | PARTICULARS | NUMBER OF SHARES <br> HELD | \% TO <br> CAPITAL |
| :---: | :--- | :---: | :---: |
| 1. | GOVERNMENT OF J\&K | 25775266 | $53.17 \%$ |
| 2. | INDIAN MUTUAL FUNDS | 1607305 | $3.32 \%$ |
| 3. | INSURANCE COMPANIES | 215608 | $0.44 \%$ |
| 4. | BANKS | 26398 | $0.05 \%$ |
| 5. | NON RESIDENT INDIANS | 275260 | $0.57 \%$ |
| 6. | FOREIGN INST. INVESTORS | 13770244 | $28.41 \%$ |
| 7. | BODIES CORPORATES | 1511438 | $3.12 \%$ |
| 8. | RESIDENT INDIVIDUALS | 5224547 | $10.78 \%$ |
| 9. | CLEARING MEMBERS | 71736 | $0.15 \%$ |
|  | TOTAL |  | 48477802 |
| $\mathbf{1 0 0 . 0 0 \%}$ |  |  |  |

For more information, contact:

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[^0]:    * Includes Retained Earnings

[^1]:    * Ratios calculated on Fortnightly average balances

